

KKN Procurement Case Studies (Anonymized) - 2026-02-24

Case A: Continuous road project supply, single sales-logistics ownership.

Case B: Mixed fraction demand with coordinated delivery windows.

Case C: Plant-level ordering with one operational contact model.

KPI dimension: response time target ≤ 1 business day.

KPI dimension: process continuity from inquiry to delivery confirmation.

KPI dimension: operational visibility via monitoring and SLA workflow.

Full commercial details can be shared during procurement review.